



New Routes for General Practice and Family Medicine







# EXHIBITION AND PARTNERSHIP OPPORTUNITIES



#### **General Information**

#### Organised by:





Portuguese Association of General Practice and Family Medicine – APMGF WONCA Europe

#### 19th WONCA Europe Conference Theme:

New routes for General Practice and Family Medicine

#### Conference programme related to the following main areas:

Innovation in primary care
The new generation of family doctors
Personalized and comprehensive care
Knowledge management

#### **Organising Committee**

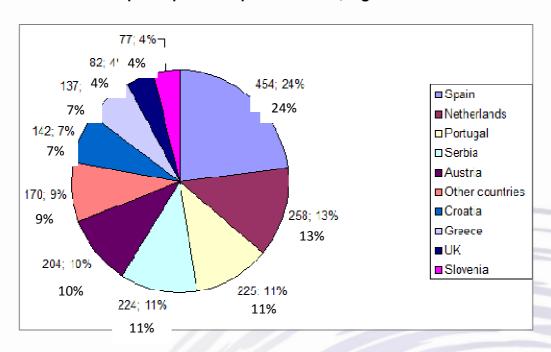
Alexandre Gouveia, Chairman, Portugal Ana Margarida Cruz, Portugal Catarina Matias, Portugal Job Metsemakers, The Netherlands Jorge Brandão, Portugal Rizério Salgado, Portugal Rui Nogueira, Portugal Susana Medeiros, Portugal

#### **Scientific Committee**

Isabel Pereira dos Santos, Chair, Portugal Alberto Pinto Hespanhol, Portugal Alexandra Fernandes, Portugal Armando Brito Sá, Portugal Jaime Correia de Sousa, Portugal José Mendes Nunes, Portugal Luis Rebelo, Portugal Raquel Braga, Portugal Vítor Ramos, Portugal

**WONCA Europe** estimated number of participants 2014 Lisbon 3000/3500

#### Distribution of participants – top 10 countries/regions



#### Other countries with a considerable number of participants

Belgium Bosnia Brazil Czech Republic Finland

France Ireland Italy Switzerland Turkey



#### **Conference Promotion**

The 19th WONCA Europe Conference is being actively promoted with an established conference promotion campaign consisting of a wide range of activities including;

Promotion on national associations web sites, at events and national educational courses.

Promotion of the 19th WONCA Europe Conference at other international events related to General Practice and Family Medicine.

Direct marketing to the target audience, such as download of promotion materials on the official conference website.

Periodical e-newsletter campaigns during 12 months prior to the Conference Press cover is ensured through the ongoing efforts of a Press Officer and the collaboration with various Media Partners.

2 - 5 July, 2014

#### **Conference & Exhibition Venue**

The 19th WONCA Europe Conference and Exhibition will be held at the Lisboa Congress Centre from Wednesday, 2 to Saturday, 5 July 2014.

http://www.lisboacc.pt

#### **Conference Key Dates**

Registration early bird deadline 28 February 2014
Registration standard 1 March - 31 May 2014
Registration late 1 June and onsite

19th WONCA Europe Conference

#### **Exhibition Dates**

Set up dates: Tuesday, 1 July (08h00 – 20h00) Wednesday, 2 July (08h30 – 15h00)

Exhibition opening hours during the Conference:

Wednesday, 2 July 16h00 - 20h00 Thursday, 3 July 09h00 - 18h30 Friday, 4 July 09h00 - 18h30 Saturday, 5 July 09h00 - 13h00

Dismounting date: Saturday, 5 July (13h00 - 18h30)

#### Official Agency & Exhibition

Carin Isacson

c/o Leading Largo da Lagoa 15 F

2795-116 Linda-a-Velha | Lisboa | PORTUGAL Tel: +351 21 771 26 34 | Fax: +351 21 771 26 39

e-mail: wonca2014exhibition@leading.pt

For visitors' general information on the city of Lisboa please see the Conference website or <a href="https://www.visitlisboa.pt">www.visitlisboa.pt</a>



#### PLATINUM PARTNERSHIP PACKAGE | 70,000 €

PLATINUM PARTNERSHIP PACKAGE OFFERS THE FOLLOWING ADVANTAGES

Please note that interest in below offer should be confirmed until 31 December 2013.

- Identification of company as "PLATINUM PARTNERSHIP" of the 19th WONCA Europe Conference
- Company logo including link to company website on the Conference website.
- Company logo advertised as Platinum Partner on banner in prime position in the registration area and main conference auditorium.
- Company logo on printed announcements and conference programme.
- Two pages colour advert in final programme.
- One insert free of charge in the conference bag.
- First option on choice of day for lunchtime satellite symposium/workshop\*
- First choice of stand location in the exhibition hall.
- **40% discount** and first option on any additional partnership opportunities as presented in the list below including the satellite symposium.
- **40% discount** on conference registration fees. Offer valid for registrations paid within the established deadline.

\*Satellite symposium topic and presenter will be subject to approval by the scientific committee.



#### GOLD PARTNERSHIP PACKAGE | 45,000 €

THE GOLD PARTNERSHIP PACKAGE OFFERS THE FOLLOWING ADVANTAGES

Please note that interest in below offer should be confirmed until 15 January 2014.

- Identification of company as "GOLD PARTNERSHIP" of the 19th WONCA Europe Conference
- Company logo including link to company website on the Conference website.
- Company logo on printed announcements and conference programme.
- Company logo advertised as Gold Partner on banner in main conference auditorium.
- One page colour advert in final programme.
- One insert free of charge in the conference bag.
- Second option on choice of day for lunchtime satellite symposium/workshop\*
- Second choice of stand location in the exhibition hall.
- **30% discount** and second option on any additional partnership opportunities as presented in the list below including the satellite symposium.
- 30% discount on conference registration fees. Offer valid for registrations paid within the established deadline.

#### SILVER PARTNERSHIP PACKAGE | 30,000 €

SILVER PARTNERSHIP PACKAGE OFFERS THE FOLLOWING ADVANTAGES

Please note that interest in below offer should be confirmed until 31 January 2014.

- Official identification of company as "SILVER PARTNERSHIP" of the 19th WONCA Europe Conference
- Company logo including link to company website on the conference website.
- Company logo advertised as Silver Partner on banner in main conference auditorium
- Company logo on printed announcements and conference programme.
- Third option on choice of day for lunchtime satellite symposium/workshop\*
- Third choice of stand location in the exhibition hall.
- 20% discount on any additional partnership opportunities as presented in the list below.
- **20% discount** on conference registration fees. Offer valid for registrations paid within the established deadline.

<sup>\*</sup>Satellite symposium topic and presenter will be subject to approval by the scientific committee.

#### SYMPOSIUM (pre-conference and lunchtime)

The conference programme will offer the following opportunities to reach the participants through the organisation of symposia.

Please note that partnership package (platinum, gold and silver) subscribers will be offered first choice of the symposia slots within the established deadlines for confirmation of the partnership packages.

Choice of topic and main speaker will be subject to approval by the scientific committee.

Symposium type	Meeting room capacity	Nr of time slots available	Day and time	Cost per time slot
Symposium A	300	One slot per day	Thursday,3 July 13:00 -14:30 Friday,4 July 13:00 -14:30	20,000 €
Symposium B	150	Two slot per day	Thursday,3 July 13:00 -14:30 Friday,4 July 13:00 -14:30	14,000 €
Symposium C	100/150/300	One slot per day	Wednesday,2 July 15:30 -16:30	8,000 €

Please see the table below with information on the Symposium types, time slots, meeting room capacities and costs.

The meeting rooms include basic AV equipment and technical assistance.



#### **EXHIBITION SPACE**

Minimum space for rent: 4,5 m2 (3m front x 1,5m depth)

Rental of exhibition space includes;

- Floor space
- Basic carpet delimitating rented floor space
- Basic electricity access and usage (monophasic 10A and 10KW electric connection).
   Exhibitors must provide their own adaptors for Portuguese sockets.
- Company logo in the exhibitors list, on the conference website and in the final programme.
- Free of charge exhibition badge as presented below. Additional exhibitor badges available at the cost of 100€
- Access to extensive exhibitor service manual with all necessary information.
- Hotel reservations via official conference agency at official hotels.

#### Cost of exhibition space available

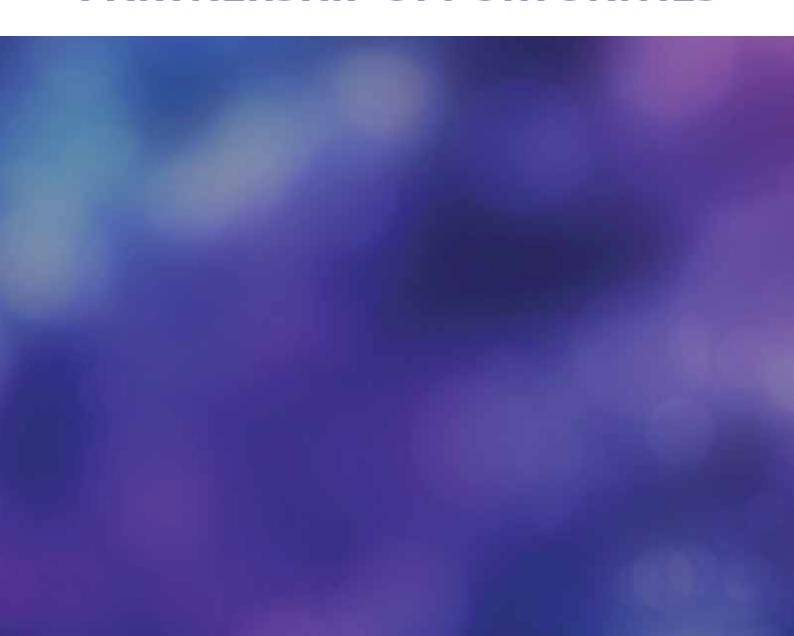
Space	Cost	Including
4,5 m2 (3m front x 1,5m depth)	2,500 €	1 free of charge exhibition badge
6 m2 (3m front x 2m depth)	3,000 €	1 free of charge exhibition badge
9 m2 (3m front x 3m depth)	4,500 €	2 free of charge exhibition badges
12 m2 (4m front x 3m depth)	6,000 €	3 free of charge exhibition badges
18 m2 (6m front x 3m depth)	8,500 €	3 free of charge exhibition badges
Additional square meters	350 €	xxxxx

Please note that no stand equipment or separation panels are included in the costs presented above. Please see the exhibitor manual for all equipment, furniture and stand decorations available for rent.

VAT at legal rate (23%) will be added to all presented costs and must be paid as invoiced. The 19th WONCA Europe Conference organisers' reserves the right to increase presented costs of exhibition or partnership materials/services should VAT or any other official fee be imposed/altered by law.



# **PARTNERSHIP OPPORTUNITIES**





Conference website	Company logo with link	2,500 €
On line registration form	Company logo & link on registration form and selected e-mail replies	2,500 €
E-newsletter mailings	Company logo & link on e-newsletter. Cost per edition	2,500 €
<b>ON SITE</b> Internet Café	Company logo and link to company website on computer screens. Company logo displayed in the area.	10,000 €
Water dispensers	Company logo on each water dispenser for the duration of the conference.	5,000 €
CONFERENCE PROGRAMME	ADVERTISMENT	
Half page	4/0 colour print	2,000 €
Full page	4/0 colour print	3,000 €
Inside back cover	4/0 colour print	4,500 €
Back cover	4/0 colour print	6,000 €
Pocket programme exclusivity	4/0 colour print	6,000€
CONFERENCE BAG INSERT		
Single sheet max size A4	Estimated minimum number: 2500	1,00 € / bag
4 pgs leaflet max size A4	Estimated minimum number: 2500	2,00 € / bag
PARTICIPANTS MATERIAL		
Conference bag, exclusivity	Company logo on conference bag. Not including the cost of bag or printing of logos	16,000€
Lanyards, exclusivity	Company logo on lanyard. Not including the cost of lanyard or printing of logos.	8,000 €
USB stick, exclusivity	Company logo on USB. Not including the cost of the USB	8,000€
Note pads, exclusivity or Pen, exclusivity	Company logo printed on note pad. Not including the cost of note pad or printing of logos. Note pad can be provided by company.	2,000 €

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